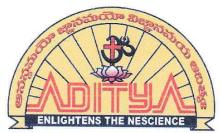
### MEMORANDUM OF UNDERSTANDING

Between



### **ADITYA ENGINEERING COLLEGE (AUTONOMOUS)**

Surampalem, East Godavari, Andhra Pradesh - 533437

&



# Centre of Excellence in Maritime & Shipbuilding (CEMS)

(A Skill Development Initiative by Govt. of India / Ministry of Shipping / Sagarmala)

Opp.HSL Complex, Gandhigram, Visakhapatnam, Andhra Pradesh-530005

This Memorandum of Understanding (hereinafter referred to as "MoU") is entered into this agreement on this day 28<sup>th</sup> Feb, 2020 by and between

Centre of Excellence in Maritime & Shipbuilding (hereinafter referred to as "CEMS"), located at , Gandhi gram, Visakhapatnam – 530 005, India is a well-funded startup in skill development for imparting training with industry 4.0 focus on advanced Design, Automation, Manufacturing and Maintence, Repair & Overhaul(MRO) domains which caters for all industrial sectors. It is promoted by Indian Register of Shipping in partnership with Siemens and support from Sagarmala, Ministry of Shipping/ Govt of India with an aim to provide globally relevant skilled technical manpower in the latest manufacturing technologies for ship building/repair and high end manufacturing sectors.

CEMS is a dedicated Centre for facilitating professional development and skill enhancement in maritime, infrastructure and manufacturing sectors. It is aimed to build competency in manufacturing industry with industry 4.0 focus by imparting right skills and create skilled manpower pool to cater to current and future industrial landscape of the country, thereby providing better employment opportunities to students and work force.

#### AND

ADITYA ENGINEERING COLLEGE(A) (hereinafter referred to as AEC Surampalem, East Godavari, Andhra Pradesh – 533437) AEC with a motto of providing quality engineering education in a highly disciplined environment with international standards, along with character building of students who will be able to stand up to the challenges of the present employment market with a vision to foster prosperity through technological development by means of education, innovation and collaborative research and emerge as a premier technical institution.. The mission to provide quality education of international standards for producing technocrats and future leaders in a disciplined and conducive environment as an integral part of our social commitment to promote education globally. AEC is a pioneering Institution of Higher Education in India with Potential for Excellence by the UGC. The portal of this great temple of learning has welcomed intellectual, cultural and social giants from the length and breadth of the Country who left indelible footprints on the sands of time making AEC a proud alma-mater.

#### AND TOGETHER HEREAFTER REFERRED AS PARTIES

Whereas the first party CEMS, Visakhapatnam, will provide above 50 courses across 18 specializations; covering 770 modules out of which 271 will be tools and algorithm based courses while 500 will be process and sector based.

And whereas the second party AEC, Surampalem is an Educational Institution providing education in various U.G and P.G programmes including certificate courses in Engineering. It has the vision and mission to impart quality education of International standards with a major focus on conducting skill development and outreach programmes.

#### **GENERAL Agreement**

In order to facilitate industry-institute interaction for technical advancement, to develop academic and industrial relationships and support collaborative research activities, ADITYA ENGINEERING COLLEGE(A) hereinafter addressed as AEC and Centre of Excellence in Maritime & Shipbuilding, hereinafter addressed as CEMS, agree to establish this Memorandum of Understanding (MOU) as a framework for cooperative programs.

CEMS Visokhapatnam

#### ARTICLE I **Faculty Visits and Training**

It is agreed that linkages will be strengthened by visit of faculty from AEC to CEMS and CEMS faculty to AEC. The purpose of these visits by the faculty is primarily to facilitate the following:

- Training of AEC faculty by member of CEMS on Design, Advanced Manufacturing and as well as on Automation and MRO
- Training and exposure of faculty with focus on Industry 4.0 Skills
- Assist faculty and students of AEC for project studies.

Arrangements for each such visit will be made by AEC. Purpose, timing and other details concerning these exchanges and short visits in this regard shall be mutually acceptable to both the institutions. It is agreed that information concerning the purpose and duration of the visit by the faculty, the proposed topics of study, details of the personnel visiting and any further details, as required, will be provided to CEMS by AEC at least two weeks prior to the proposed visit.

CEMS will be Conducting Orientation Programs to Faculty Free of Cost and Faculty Development Training in various domains will be at mutually agreed cost.

#### ARTICLE II **Student Training**

Further to the above, it is also agreed that CEMS will support and facilitate visits of groups of students from AEC. The purpose of these visits by the students is as follows:

- Industrial visits at II year level to study and understand functioning of an industrial establishment
- Industrial visit at III year level to undertake mini-projects and pilot studies for full-fledged projects
- Vocational training in design, Advanced Manufacturing and Automation to equip students at III year or IV year levels to acquaint themselves with industry 4.0 procedures and operations so as to prepare themselves to face the challenges of the industrial world upon graduation
- A. As in the case of Article I, arrangements for each such visit will be made by AEC in the form of formal letters seeking permission as well as the convenience of CEMS to send the student groups. Purpose, timing and other details concerning these exchanges shall be mutually acceptable to both the institutions. It is agreed that information concerning the number of students visiting, duration of the visit, the proposed topics of study and any further details, as required, will be provided to CEMS by AEC at least two weeks prior to the proposed visit.

CEMS will charge course fees for conducting various courses will be decided mutually. The course fees will include training fees and cost of consumables used for training. Cost of Raw Material required for projects, where applicable will be borne by the Students. Study material soft copy will be provided to the trainees. The trainees will have access of the Presentations for 90 days from course commencement. Accommodation, if needed by the students can be arranged in CEMS hostel at a nominal fees of Rs 300 for accommodation and Rs 200 for breakfast, lunch and dinner. The accommodation is sharing type and can be made available on prior intimation only.

#### A. Students Trainings (available for B. Tech & MTech students) on various technologies available at CEMS Centre's.

- Short term courses (average 40 hrs of training) as part of Credits (Course curriculum) or optional
- Diploma & Certificate courses (average 200 hrs of training) as part of credits (Course curriculum) or optional
- Weekend / semester vacation courses
- Training for pass out students.

B. Faculty Development Program at CEMS Visakhapatnam.

C. Internships as per AICTE guidelines at CEMS by participating institutes students

- B. Faculty Development Program at CEMS Visakhapatnam.
- C. Internships as per AICTE guidelines at CEMS by participating institutes students
  - \* Internship Programs for Credits
  - \* Visit to CEMS Vizag as part of Industrial visit/ Internship Program for exposure to all engineering disciplines (as per 18 labs, details attached before)
- D. Customized courses for students & faculties as per the requirement.
- E. Availability of Labs for undertaking Industry Projects and experiments.
- F. Teaching staff or research scholars of the participating institute can use resources of CEMS for their thesis work.
- G. All courses of CEMS shall be certified by Siemens and Indian Register of Shipping (IRS).
- H. Students and teaching staff of the participating institute can explore CEMS resources such as lab infrastructures, teaching staff, courses and its certification, and highly level industry relevant course materials & IP's

#### WHEREAS:

- 1. In pursuant to Memorandum of Understanding signed between Centre of Excellence in Maritime and Shipbuilding (CEMS) and ADITYA ENGINEERING COLLEGE(A) (AEC), this agreement is entered.
- 2. To detail areas of cooperation between the parties in areas of academics, certification, student's allocation for undertaking certificate courses at CEMS, teaching & technical staff allocations for Train the Trainer (ToT) program.
- 3. To fix 15 Teaching Staff schedule for their trainings under Train the Trainer program (ToT) at CEMS. CEMS and the College shall mutually decide the schedule based on the availability of teaching staff and the lab infrastructure.

CEMS and AEC have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

- 1. CEMS has invited AEC to participate under its "CEMS College Extension Program (CEP)".
- 2. Under CEMS CEP, participating College shall assign their regular students based on the student's specific interest to CEMS Vizag Centre for stated period as per mutually decided timings.
- 3. The courses offered to the students are of three categories;
  - a. Basic / Foundation Level courses Average study of 40 hours.
  - b. Intermediate / Master Level Courses Average study of 70 hours.
  - c. Advance / Expert Level Courses Average study of 100 hours.

Further for comprehensive training in each domain, Diploma and Certificate Programs which are of average 200 study hours are offered.

- 4. The course fee for each of the course will be decided mutually. Fees will be revised in Mutual Discussion with the college Representatives
- 5. CEMS shall on its own can club few courses or modules as per the current industry needs and can make bigger or smaller duration courses to suite the academic needs containing elements from basic, intermediate or advance courses. Such courses and fee per student will be proportionate to duration of the course.
- 6. The participating College shall provide the students of its College as per the time table decided for the course enrolled by its students. The participating College will treat the time spent by its students at CEMS as regular attendance for its academic regulations.
- 7. CEMS shall take responsibility of the student's attendance for the time they are enrolled with CEMS.

ADITYA ENGINEERING COLLEGI SURAMPALEM-533 437 9. CEMS shall collect the course fee either directly or the participating institute can collect the fee and remit it to CEMS.

NEFT/RTGS details for remittance of fees:

| BANK NAME | ICICI BANK   |
|-----------|--|
| A/C NAME  | CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS) |
| A/C NO    | A/C N0-126901000796                                    |
| BRANCH    | HSL Complex, Visakhapatnam.                            |
| IFSC CODE | ICIC0001269  |

Center of Excellence in Maritime & Ship Building Visakhapatnam, has excellent infrastructure and qualified trainers and man power to impart skill training and to offer Diploma and Certificate courses as follows: -

Diploma in following courses

| S1      | Course                                   | Iploma in following courses  Modules Covered  | Eligibility           |
|---------|--|---|-----------------------|
| No<br>1 | 3D CAD                                   | <ul> <li>Essentials for Designers,</li> <li>Sketching Fundamentals,</li> <li>Synchronous Modelling Fundamentals,</li> <li>NX Sheet Metal,</li> <li>Drating Essentials,</li> <li>Internediate Design &amp; NX Assemblies,</li> <li>Advanced Assembly Design / Large Assembly Management,</li> <li>Class A Free Form Modelling/ Mechanical Free Form Modelling</li> <li>Engine Design,</li> <li>Synchronous Modeling and Parametric Design,</li> <li>Routing Mechanical,</li> <li>Routing Electrical</li> </ul> |                       |
| 2       | CAE & NVH (Noise, Vibration & Harshness) | <ul> <li>CAE-Advanced Simulation Process &amp; Solutions,</li> <li>Thermal &amp; Flow Analysis,</li> <li>Motion Analysis,</li> <li>Laminate Composite,</li> <li>Advance Thermal &amp; Flow Analysis,</li> <li>Advanced Finite Element Analysis (FEA),</li> <li>NVH- Vibration Measurements and Analysis,</li> <li>Modal Testing and Analysis,</li> <li>Acoustics Measurements and Analysis,</li> </ul>  | B.Tech-<br>Mechanical |
| 3       | PLM                                      | <ul> <li>Essentials for Designers,</li> <li>Advanced Simulation Process,</li> <li>Basics of RobCAD,</li> <li>TCUA - Using TC,</li> <li>TCUA - Installation,</li> <li>TCUA - Integration for NX users,</li> <li>TCUA- Application &amp; Data Model Administration</li> </ul>   | g.                    |
| 4       | Robotics & DM                            | <ul> <li>Tecnomatix – Process,</li> <li>Tecnomatix – RobCAD,</li> <li>Tecnomatix – Flow,</li> <li>Industrial Robotics Basics-KUKA</li> <li>Robotics Application – 1) Material Handling, 2) MIG Welding, 3) PLASMA Cutting</li> </ul>  |                       |
| 5       | Mechatronics Concept Design (MCD)        | <ul> <li>PLC Programming ,</li> <li>Essentials for Designers,</li> <li>MCD ,</li> <li>HMI,</li> <li>Mechatronics</li> </ul>   |                       |

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| 6                 | CAM & CNC                            | <ul> <li>NX CAM Manufacturing Fundamentals,</li> <li>NX CAM Turning Manufacturing Process,</li> <li>Turning NC Programming,</li> <li>Milling NC Programming,</li> <li>TURNING- Operating and Machining,</li> <li>MILLING- Operating and Machining</li> </ul> |                      |
|-------------------|--------------------------------------|--|----------------------|
| 7                 | Maintenance Repair & Overhaul (MRO   | <ul> <li>Welding,</li> <li>Pneumatics,</li> <li>Hydraulics,</li> <li>Pumps,</li> <li>Piping System</li> </ul>  |                      |
| 8                 | Industrial Automation & Mechatronics | <ul> <li>PLC Programming,</li> <li>HMI &amp; NETWORKING,</li> <li>Designing SCADA System,</li> <li>Mechatronics</li> </ul>   |                      |
| 9                 | Process Automation                   | <ul> <li>PLC Programming,</li> <li>HMI &amp; NETWORKING,</li> <li>Designing SCADA System</li> <li>&amp; Process Instrumentation</li> </ul>   |                      |
| 10                | Mechatronics Concept Design(MCD)     | <ul> <li>PLC Programming,</li> <li>Essentials for Designers ,</li> <li>MCD,</li> <li>HMI &amp; NETWORKING</li> <li>Mechatronics</li> </ul>   | B.Tech-<br>ECE / EEE |
| 11<br>:15 -<br>11 | Distributed Control System(DCS)      | <ul> <li>PLC Programming,</li> <li>HMI &amp; NETWORKING,</li> <li>Designing SCADA System,</li> <li>Process Instrumentation</li> <li>Simatic PCS 7 Basics</li> </ul>  |                      |
| 12                | Electrical Drives & Switch Gears     | <ul> <li>AC/DC Drives,</li> <li>Low Voltage Switchgear,</li> <li>Power systems</li> <li>Induction Motors</li> </ul>  | B.Tech-<br>EEE       |

#### a. Certificate Courses

| Lab                                    | Domain         | Course Title  | Total Duration (hrs.) |
|--|----------------|---|-----------------------|
|  |                | Essentials for NX Designers                                       | 40                    |
| **                                     |                | Sketcher Fundamentals   | 16                    |
|  |                | Drafting Essentials   | 24                    |
| an entitle                             |                | Synchronous Modelling<br>Fundamentals                             | 16                    |
|  | 70             | Synchronous Modeling and Parametric Design                        | 24                    |
|  | CAD            | Intermediate Design & NX Assemblies                               | 40                    |
| Product Design and<br>Validation (PDV) |                | NX Sheet Metal  | 16                    |
|  |                | Class A Free Form<br>Modelling/ Mechanical<br>Free Form Modelling | 40                    |
|  | 2.             | Advanced Assembly Design / Large Assembly Management              | 24                    |
| 4                                      |                | Routing Mechanical  | 16                    |
| + + + + + + + + + + + + + + + + + + +  | 1 1            | Routing Electrical  | 16                    |
| 102                                    | ence in MariaM | NX CAM Manufacturing<br>Fundamentals                              | 32                    |

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| Tours.                  |  | NX CAM Turning                            | 32                                |
|-------------------------|--|---|-----------------------------------|
|                         |  | Manufacturing Process                     | \$550BHW                          |
|                         | CAE                                    | Advanced Simulation                       | 40                                |
| rea.                    |  | Thermal and Flow Analysis                 | 24                                |
|                         |  | Laminate Composites                       | 8                                 |
|                         |  | Motion Simulation                         | 24                                |
|                         |  | Advanced Finite Element<br>Analysis (FEA) | 20                                |
|                         |  | Using Teamcenter                          | 32                                |
|                         | 8                                      | Teamcenter Installation                   | 40                                |
|                         |  | Teamcenter Integration for NX users       | 8                                 |
|                         | PLM                                    | Schedule Manager                          | 16                                |
| Advanced                |  | TC Application & Data                     |                                   |
| Manufacturing           | 1.07                                   | Model Administration                      | 40                                |
| R. 2                    | ¥7.1                                   | Mock-up                                   | 24                                |
|                         | 7 0                                    | Tecnomatix – RobCAD                       | 32                                |
|                         | DM                                     | Tecnomatix – Flow                         | 40                                |
|                         |  | Tecnomatix – Process                      | 48                                |
|                         |  | Vibration Measurements                    |                                   |
|                         | 111                                    | and Analysis                              | 20                                |
| Test and Optimization   | T&O                                    | Modal Testing and Analysis                | 30                                |
| Lab                     | , 1                                    | Acoustics Measurements                    | , , , , , ,                       |
| 110                     | 110                                    | and Analysis                              | 20                                |
|                         |  | TURNING-Numerical                         |                                   |
|                         | 1.0                                    | Control Programming                       | 32                                |
|                         |  | MILLING-Numerical                         | 20                                |
| D                       | P                                      | Control Programming                       | 32                                |
| Research Machine Shop   | CNC                                    | Turning Operating and                     | 20                                |
|                         | 1                                      | Machining                                 | 32                                |
| •                       | R H                                    | Milling Operating and Machining           | 32                                |
|                         |  | Basics of PLC                             | 50                                |
| Automation              | AUTOMATION                             | HMI & NETWORKING                          | 40                                |
| Automation              | AUTOMATION                             |   |                                   |
| V. 1                    | MECHATRONICS                           | Basics of SCADA                           | - 50                              |
| Mechatronics            | MECHATRONICS                           | Basics of Mechatronics                    | 50                                |
| Welding Technology      | WELDING                                | Welding                                   | 60                                |
| Robotics                | Robotics                               | Industrial Robotics Basics - KUKA         | 40                                |
| Robotics                | Robotics                               | Robotics Applications                     | 120                               |
|                         |  | Basics of Process                         | 300 pt. 487,550<br>34, 37, 37, 44 |
| D I                     | Process                                | Instrumentation                           | 50                                |
| Process Instrumentation | Instrumentation                        | SIMATIC PCS 7 Basics                      | 50                                |
|                         |  | Basics of Induction Motors                | 24                                |
|                         | ************************************** | Basics of AC-DC Drives                    | 40                                |
| 171                     | Electrical                             | Basics of Low Voltage                     | 40                                |
| Electrical              |  | Switchgear                                | 40                                |
| Electrical              | co in Marilia                          | Switchgear Basics of Power systems        | 40                                |

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| Hydraulics                              |        | Hydraulics                                 | 60  |
|---|--------|--|-----|
| Virtual Reality                         | VR     | Virtual Reality                            | 8   |
| Pumps Training System                   | MRO    | Pumping System                             | 50  |
|   |        | Piping System                              | 40  |
| Radar System                            | RADAR  | Radar systems                              | 50  |
| Dimensional Accuracy and Control System | Marine | Dimensional Accuracy and<br>Control System | 40  |
| Nesting- Productivity Improvement Lab   |        | Nesting Productivity Improvement Lab       | 40  |
| Hull Design                             |        | Hull Design                                | 120 |

## ARTICLE III Courses: Seminars, Workshops, Refresher Courses

It is agreed that AEC will arrange periodic seminars, workshops and refresher courses in collaboration with CEMS. The purpose of these courses is to facilitate and maintain on-going Industry-Institute Interaction as well as provide a forum for faculty of AEC as well as those of institutions in the vicinity to discuss on topics of current interest both to AEC as well as CEMS. Experts from CEMS as well as faculty from AEC with significant exposure in the topic of interest will coordinate and conduct these courses.

Arrangements for such courses will be made by AEC in keeping with the convenience of experts from CEMS. Purpose, timing and other details concerning these courses shall be mutually acceptable to both the institutions. It is agreed that information concerning the duration of the visit, the proposed topics of the course and any further details, as required, will be mutually discussed by AEC with CEMS by AEC at least one month prior to the schedule of the course or workshop.

# ARTICLE IV Cooperative Research

It is anticipated that significant opportunities, of which a few have been identified, exist for cooperative research between AEC and CEMS. Such clearly beneficial activities may require specific arrangements. In view of the importance of cooperative research, CEMS will provide necessary support to visiting faculty from AEC to study research problems at CEMS. Such problems will be analyzed and solutions suggested by AEC.

# ARTICLE V Competence in Consultancy

It is also anticipated that significant opportunities exist for taking up consultancy works with industries. AEC has state-of-the-art equipment ideally suited to taking up consultancy work for industries in the area of materials testing, machinability testing, fabrication of complicated parts, dynamic testing or equipment etc. CEMS will provide necessary assistance and guidance to AEC to develop such consultancy capabilities initially by working on challenges faced by CEMS and later extending the expertise gained to other industries.

#### ARTICLE VI Exchange of Scientific Materials

Both the collaborating parties agree to exchange as widely as is practicable such items as scientific publications and journals, college calendars, prospectuses, text books, course outlines and reference materials that may be necessary and of use to either party.

ADITYA ENGINEERING COLLEGE SURAMPALEM-533 437

### ARTICLE VII Duration of Memorandum of Understanding

The effective date of this MOU shall be 28<sup>th</sup> Feb 2020. The MOU shall extend for a period of 3 (Three) years and may be renewed upon mutual written agreement. The MOU may be modified by mutual written agreement. The MOU may be terminated by either CEMS or by AEC with notification to the other party six months prior to the effective date of termination.

### ARTICLE VIII Indemnification

Centre of Excellence in Maritime & Shipbuilding (CEMS) and AEC shall each indemnify and hold harmless the other, its faculty/officers, agents and employees, for any and all liability, damages and costs attributable to the negligent acts or omissions of the indemnifying party, its faculty/officers, agents and employees while acting in the scope of their employment and in furtherance of activities described in this Memorandum of Understanding.

## ARTICLE IX Liability Insurance

Each party shall maintain its own insurance in amounts deemed appropriate for its operations. Such insurance shall provide coverage for negligent acts, errors, or omissions and provide protection against bodily injury or property damage claims. It is expressly understood that each party shall be solely responsible for its own actions and such insurance shall not extend to protect any other party.

## ARTICLE X Conduct

Each party shall abide by the rules and regulations of the host institution especially in regard to visits by the faculty/students of AEC to CEMS.

In witness hereof, the Centre of Excellence in Maritime & Shipbuilding (CEMS), and ADITYA ENGINEERING COLLEGE(A) (AEC) have executed those presently in manner hereinafter mentioned on the 28th day of Feb 2020 at 11:00AM.

| SIGNED ON BEHALF OF  |   |  |  |  |
|--|---|--|--|--|
| Centre of Excellence in Maritime and Shipbuilding (CEMS)   | ADITYA ENGINEERING COLLEGE(A) (AEC)   |  |  |  |
| Commander S Gopi Krishna (IN Retd.)  | Dr. M.SREENIVASA REDDY  |  |  |  |
| Signature:   | Signature: SPRINCHAL COLLEGE ADITYA ENGINEERING COLLEGE ADITYA ENGINEERING COLLEGE ADITYA ENGINEERING COLLEGE |  |  |  |
| Chief Operating Officer (COO)e in Maritime & Shipbuilding (CEM Designation: String Palem - 533 437 |   |  |  |  |
| Witness Cdr Gopi Krishna Sivvam  |   |  |  |  |
| Name: Ramesh y dow '   | Name: J-PAVAN   |  |  |  |
| Name: Rameth y don' Signature Zometh   | Signature J Porov.  |  |  |  |
| Designation: Wervergel.  | Designation: Dean-Evaluation.   |  |  |  |